Annual Report
2020
OCTOBER 2019 - MARCH 2020
A MESSAGE FOR YOU

Dear Girl Scout Family,

For more than 100 years, Girl Scouts have demonstrated resilience and embraced the experiences, learned the skills, and cultivated the sisterhood that help girls impact their communities today and accomplish big things tomorrow. In this time of disruption and uncertainty, our mission work continued, and in fact, girls need Girl Scouts more than ever. Girls need Girl Scouts to help them stay connected to their friends during a time of isolation and upended routines. Girls need Girl Scouts to help them build confidence and perform better in school, as our community’s children are experiencing learning loss due to school closures and the digital divide. Girls need Girl Scouts for support to talk about and stand up for what they believe in, so they can walk boldly towards sisterhood, justice, and fairness.

Moreover, our nation needs girls who are a part of Girl Scouts. We know Girl Scouts prepares girls for moments like this. In a recent study of Girl Scouts alums, 75% said they learn from failures and setbacks compared to 66% of the general population and 54% said they want to make a difference in their community compared to 46% of the general population. During this pandemic, our girls are stepping up in creative ways to give back. They are leading service projects across WNY, making masks, earning their Bronze, Silver and Gold Awards, donating cookies to comfort frontline workers, and innovating in new and important ways, many of which you will read about in this Annual Report.

Despite the challenges presented by the COVID-19 pandemic, GSWNY is continuing to prepare girls to take the lead, explore their passions, and make a difference in their community compared to 46% of the general population. During this pandemic, our girls are stepping up in creative ways to give back. They are leading service projects across WNY, making masks, earning their Bronze, Silver and Gold Awards, donating cookies to comfort frontline workers, and innovating in new and important ways, many of which you will read about in this Annual Report.

We are so grateful to you – our donors, our volunteers, our alumni, and Lifetime Members. To each of you we say, thank you. Through your generosity and commitment, you are helping to ensure that in a time of great loss, our girls do not miss out on the formative experiences of Girl Scouting.

With gratitude,

Lynnette Haley O’Stewart, Ph.D.
Chair, Board of Directors

Alison Wilcox
Chair, Board of Directors

Alison Wilcox
Chief Executive Officer
Our Buffalo service center moved from its Walden Avenue location in Depew to the new Genesee Street office across from the Buffalo Niagara International Airport.

**OUR LOCATIONS**

🌟 **Batavia Service Center**
NEW LOCATION COMING SOON!

🌟 **Buffalo Service Center**
4433 Genesee Street, Suite 101
Buffalo, NY 14225

🌟 **Jamestown Service Center**
2661 Horton Road, Jamestown, NY 14701

🌟 **Lockport Service Center**
5000 Cambria Road, Lockport, NY 14094

🌟 **Niagara Service Center**
(Satellite Office)
1522 Main St., Suite 307
Niagara Falls, NY 14305

🌟 **Rochester Service Center**
1000 Elmwood Ave., Door 9
Rochester, NY 14620

🌟 **Camp Seven Hills**
(Lakeside) 10299 Savage Rd., Holland, NY 14080
(2Goodyear) 10150 Olean Road (Rt 16)
Holland, NY 14080

🌟 **Camp Piperwood**
2222 Turk Hill Rd., Fairport, NY 14450

🌟 **Camp Windy Meadows**
5000 Cambria Rd., Lockport, NY 14094

🌟 **Camp Timbercrest**
11169 Moore Rd., Randolph, NY 14772

**2020 MEMBERSHIP AT A GLANCE**

Girl Scouts values diversity and inclusiveness, reaching out to all girls in every neighborhood throughout Western New York. Nowhere else can girls engage in challenging activities, explore STEM, go on adventures in the outdoors, volunteer to help their community, and develop life skills while having fun with friends and caring mentors.

We remain one of the strongest mid-size councils in the nation with **19,079 MEMBERS** and **1,414 TROOPS**.

**COUNCIL EMPLOYEES**

Full-Time Staff: 70
Part-Time Staff: 13
Seasonal Staff: 5
2020 FINANCIAL HIGHLIGHTS

Girl Scouts of Western New York's financial statements are audited by independent public accountants and are available by request.

The figures on this page represent results from operations before the change in fair value of marketable securities.

REVENUES

80% of our expenses go directly to support our girls and volunteers, exceeding industry standards.

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Shop</td>
<td>125,880</td>
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</tr>
<tr>
<td>Contributions</td>
<td>750,321</td>
<td>11%</td>
</tr>
<tr>
<td>Other</td>
<td>136,285</td>
<td>2%</td>
</tr>
<tr>
<td>Program Fees</td>
<td>114,826</td>
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<tr>
<td>Investment Income</td>
<td>212,294</td>
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</tr>
<tr>
<td>Product Sales</td>
<td>5,556,664</td>
<td>80%</td>
</tr>
</tbody>
</table>

EXPENSES

Camping: 1,174,441 · 17%
General, Administrative & Development: 1,421,307 · 20%
Troops and Girl Programs/Adult Volunteer Development: 4,420,041 · 63%

INVESTING IN GIRLS

Thanks to the generous support of our donors, we were able to provide 2,964 girls with $138,133 in financial assistance and scholarships enabling girls and troops to enjoy the full Girl Scout experience.

These Girl Scouts received support to pay membership dues, obtain Girl Scout supplies and uniforms, go camping and cover expenses for travel, and to attend council-sponsored programs.

Being part of a movement means that small ways of giving back have a huge impact!

Our girls, adult volunteers and staff embody the Girl Scout mission to make the world a better place. During the year and COVID-19 pandemic, troop leaders and their troops gave back in enormous ways with hundreds of thousands of care items such as:

- Hometown Heroes Initiative – partnered with local companies to donate Girl Scout cookies to hometown heroes - first responders
- Created hand-made masks and caps for first responders
- Cleared parks and trails of debris
- Collected and donated school supplies for children returning back to school
- Collected and donated toys and gifts during the holiday season to families in need
- And more!
Behind every girl is a caring adult who is passionate about seeing girls succeed. Girl Scout volunteers selflessly give of their time, talent, and treasure. Which is why Girl Scouts provides our volunteers with a variety of helpful trainings and the resources they need to run a troop meeting right from their smart phone or computer. In addition to in-person and live trainings, Girl Scout volunteers have access to the Volunteer Toolkit (VTK), an online resource containing badge requirements, year plans, and troop information. VTK also provides exclusive STEM programming content with engineering, computer science, and outdoor STEM badge work.

GSWNY staff members made personal phone calls to over 3,000 troop leaders to provide support and sisterhood during the Pandemic.

- Over 360 new troop leaders completed our onboarding training
- Hosted 10 New Leader Welcome Meetings virtually and in-person
- Offered 25 First Aid and CPR classes
- In response to the rapidly changing events of the year, GSWNY promoted numerous trainings and resources on a range of topics such as:
  - Running virtual troop and service unit meetings
  - Troop leader tips for safe and fun in-person meetings
  - Connecting with families
  - Diversity, equity, and inclusion
  - And more!

**THE BENEFITS OF BEING A GIRL SCOUT VOLUNTEER**

Girl Scout Research Institute studies show that through volunteering with Girl Scouts, troop leaders experience the following benefits:

- 90% feel they make a difference in the lives of girls
- 83% say they gain a sense of purpose volunteering with Girl Scouts
- 76% make friends through their service as a troop leader

**OUTDOOR**

Guided by supportive adults and peers, Girl Scouts discover the wonders of nature, experience the thrill of adventure, and challenge themselves and one another to reach new heights. These experiences hone girls’ outdoor and leadership skills, inspire girls to take action to protect the environment, and reinforce friendships to last a lifetime.

This year, many investments were made to enhance GSWNY’s beloved camp properties to provide high quality outdoor experiences for girls, adults, and the community. View some of the projects below. 4,090 girls and adults delved into archery, kayaking, fire-making, caving and backpacking, and high adventure ropes course elements 40 feet above ground through our summer and year-round camp programming.

**WHAT WAS NEW IN 2020**

**CAMP WINDY MEADOWS:**

- Renovated Vanderburgh lodge
- New Butterfly Garden as part of a Girl Scout Gold Award Project
- History Display Cases

**CAMP TIMBERCREST:**

- New Boiler and Water System
- New Target Range
- New Primitive Camping Spot
- New Floor in Bellinger Lodge
- New Outhouse
WHAT WAS NEW IN 2020 (CONTINUED)

CAMP PIPERWOOD:
- New Challenge Wall
- New Splash Pad Waterline
- New Anne and Jennifer Kitchens
- New Dumpster Enclosure

CAMP SEVEN HILLS:
- New Bat Houses & Door Funded By Great Escape
- Goats to Battle Invasive Species Naturally
- New Underground Waterlines
- Pool Repainted
- New Unit (Name coming soon!)
- Pine Hollow Stained

BUFFALO SERVICE CENTER:
- Construction of New Office Space at Calspan Business Park in Buffalo

JAMESTOWN SERVICE CENTER:
- New floors and paint

LIFE SKILLS
Girl Scouts helps girls to take the lead and overcome the barriers that hold them back by building their creativity, resilience, and boldness. At Girl Scouts, girls learn to embrace risks and challenges as they try new things and take on exciting adventures. GSWNY offered 85 programs that served 2,493 members with program-partnerships with Pathways to Health Professions at SUNY Brockport, Culinary Adventures at Trocaire College, Girl Scouts Learn Better Money Habits with Bank of America, Brownie My Best Self Badge program with Ingram Micro, Martial Arts with Championship Martial Arts, Global Girl Scouts with Jamestown Community College, and so many more!

In fall 2020, Girl Scouts USA (GSUSA) launched 24 new Girl Scout Badges in automotive engineering, STEM career exploration, entrepreneurship, and civics to help girls further become the leaders our rapidly changing world needs. Girls put their leadership skills into action with the first G.I.R.L. Experience Convention – a regional gathering that united nearly 300 girls who turn ordinary into extraordinary for a day of inspirational speakers and hands-on learning activities.

Badge in a Box for Troops – Rented 102 boxes serving 1020 girls (108% increase over the previous year).

Girls in GSWNY's afterschool programs shined, as Girl Scouts strives to make our programming accessible for all girls to receive a high-quality Girl Scout experience.

Girl Scouts at the East Side YMCA in Jamestown learn the basics of STEM – (Science, Technology, Engineering, and Math) through programming circuits.

Girl Scouts at the St. Mary's School for the Deaf in Buffalo celebrate Juliette Gordon Low’s birthday with cupcakes and special Juliette Gordon Low puppets to form sisterly bonds.

Girl Scouts at the East View Elementary School in Olean learn about community service and giving back by making cards for veterans.

Girl Scouts at the Central Library in Rochester learn about the basics of algorithms for computer coding and robotics with their program facilitator Krystal Osei.
While many girls begin to lose interest in science and math as early as middle school, Girl Scouts captures girls’ natural curiosity and creativity, helping them unleash their inner innovators through hands-on experiences and career exploration in STEM.

PREPARING GIRLS TO BE AMBITIOUS AND DECISIVE LEADERS

Girl Scout Research Institute (GSRI) studies show that the dearth of women in STEM fields is well documented, but data shows that girls are more interested in a STEM career when they learn how they can use it to help people, demonstrating the value of Girl Scouts’ unique approach. Through the new badges girls ages 5-18 can make their own choices about how they want to experience and influence the world in areas such as:

• **STEM Career Exploration (grades 2-8)**. Girls learn about and explore their career interests and connect to STEM fields—particularly computer science, nature/environmental science, engineering, design, health, and agriculture—that can help them address the pressing issues of our time and change the world. The IF/THEN® Collection, a free, downloadable digital asset library of real-life women in STEM, is an integral component of the badges. Funded by IF/THEN, an initiative of Lyda Hill Philanthropies.

• **Automotive Engineering (grades K-5)**. Girls learn about and explore designing, engineering, and manufacturing vehicles, as well as the future of mobility. Girls design their own vehicles, test prototypes, learn about design thinking, create their own assembly line manufacturing process, and more. Funded by General Motors.

GSRI studies show that only 13% of engineers are women, underscoring the need for these badges which will introduce more girls to the field.

ENTREPRENEURSHIP

Through the new entrepreneurship badges, girls ages 5-18 can make their own choices about how they want to experience and influence the world. Girls develop an entrepreneurial mindset as they engage in age-appropriate exercises that help them create and pitch a product or service that solves a problem. Girls build their own business plan and think about topics like production, cost, profit, marketing, and competition. Three in four of today’s girls are interested in becoming an entrepreneur, but more than half also say they need more support in this area; these badges are designed to fill the gap. Funded by Susan Bulkeley Butler and designed in collaboration with VentureLab.

Girls learn five key life skills through the Girl Scout Cookie Program like: goal setting, decision making, money management, people skills, and business ethics.

Cookie season began with online sales in December 2019, then girls began taking orders in January. Shortly after the cookies were delivered in early March, COVID shutdowns began. Starting on the next page, the year switches to post-COVID content.
STEM

GSWNY held the first virtual STEM-A-Palooza event (2020 marked the 7th year of this annual event). Over 175 girls explored the world of STEM careers and explored virtual activity stations presented by female role models working in STEM fields. We also launched Virtual Starter Troops, which are staff led virtual troops for girls in still forming Girl Scout troops to have access to innovative Girl Scout programming.

Exposure to STEM for girls is vital as women and girls are underrepresented across all levels of the STEM pipeline. From their initial interest in STEM as a child to majoring in a STEM subject in college to pursuing a STEM career as an adult, this gender disparity needs to change at every stage of girls’ and women’s STEM engagement.

GSUSA works with the top organizations in fields that interest today’s girls. Combined with Girl Scouts’ expertise in girl leadership, these organizations and specialists advise and weigh in on content to provide the most cutting-edge programming available to girls. Content collaborators include codeSpark, the National Integrated Cyber Education Research Center (NICERC), SciStarter, and Vidcode. In true girl-led fashion, girls also tested the new offerings.

ENTREPRENEURSHIP

Cookie season began with online sales in December 2019, then girls began taking orders in January. Shortly after the cookies were delivered in early March, COVID shutdowns began. Girls began asking customers to make contactless payments to donate their cookies to support their local hometown heroes and essential workers. Through the Cookies for Courage and Donor Buyout programs, Girl Scouts were able to donate cookies to hospitals, fire and police departments, grocery stores, and others in the girls’ communities to show support for the heroes of their WNY communities. Girl also accepted Project Share donations, an annual program, to send cookies to local veterans and military personnel.

1,722,493 Packages of Girl Scout cookies sold
17,928 Packages donated through annual Project Share program

GIRL SCOUTING AT HOME

In a year of unprecedented global change, our country’s need for strong, broad-minded, and decisive leadership has never been greater. Through new and existing programming, Girl Scouts equips the next generation of female change-makers with the breadth of knowledge and experiences they need to not only stand up for causes they care about but also take charge and do good for the world.

- Facilitated 62 live virtual badge/enrichment programs
- GSWNY team developed 44 virtual badge plans

Girl Scouting at Home delivered Girl Scout programing to thousands of girls both in-state and out-of-state with badge work for every level that coincided with our weekly Trefoil TV themes on STEM, outdoors, entrepreneurship, or life skills. Fifty-two Trefoil TV videos were created by staff, volunteers, girls, and partners between March and July with 82,000-plus views. GSWNY’s Microsoft partner also provided separate virtual programming for girls. Additionally, more than 2,000 girls completed special program challenges and earned a program patch.
SCHOLARSHIPS

We would like to thank the following individuals for their contributions to the scholarships listed below.

Ralph and Mary McLean Wilson
Gold Award Scholarship
Mary McLean Wilson

Hans and Charlene Schoenenberger
Golden Opportunity Scholarship
Hans and Charlene Schoenenberger
Vreni Schoenenberger

Kim Welsh Memorial Scholarship
James and Ellen Evans
Allan and Carol Welsh

Girl Scouts of Western New York Educational Scholarship Fund
Rita Babcock
Dr. and Mrs. Ronald Gramza
Jon and Sharon Koplik

LIFE SKILLS

She’s confident, ambitious, and committed to empowering herself and others to make a difference. Through the high awards, Girl Scouts delivered over 15,710 hours of community service painting murals, helping the older adults and younger students in STEM and music therapy, and advocating for a world with better water safety and nutrition practices.

GIRL SCOUT HIGHER AWARDS

As girls progress through the Girl Scout Leadership Experience, they can earn our high awards: Bronze, Silver, and Gold. The Bronze Award can be earned by Juniors (grade 4-5) working together (often as a whole troop) to solve a community problem. It takes roughly 20 hours of community service work to earn. The Silver Award can be earned by small groups of Cadettes (grades 6-8) devoting approximately 50 hours to a service project in their community. The Gold Award is the highest achievement earned by girls (grades 9-12) who have demonstrated extraordinary leadership, taking an issue they are passionate about and devoting 80 hours of service to developing a project that has sustainable impact in their communities and beyond. It is the most prestigious award in the world for girls and it’s only available to Girl Scouts.

Girl Scouts of Western New York presented 38 young women with the Girl Scout Gold Award. Given the impacts of COVID-19, the ceremony shifted to a Virtual Gold Award Celebration held on June 17, 2020, with an extended invitation to all 2020 honorees to attend the 2021 in-person Gold Award Ceremony. The event also featured two amazing 2020 Gold Award Girl Scouts, Ava Giangrasso and Zaria Gibson-Stevenson, who shared about the impact of Girl Scouts on their lives. Gold Award Girl Scouts received a hand-delivered special gift, certificate, and lawn sign prior to the virtual event to celebrate their wonderful accomplishments.

2019-20 higher award hours of community service completed: 15,710

196 Juniors earned the Bronze Award
175 Cadettes earned the Silver Award
38 Seniors & Ambassadors earned the Gold Award

Photos with a ☀️ are pre-COVID.
A special thank you to each donor who supported our girls and Hometown Heroes through the Cookie Buyout in March 2020.

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Nearly, 450 girls experienced Girl Scout camp reimagined with “The Summer We Camped at Home.” This virtual six-week version of our beloved in-person Girl Scout summer camp introduced girls to exciting weekly themes (earth, art, adventure, friendships, exploring, and action) and helped to keep girls connected with their fellow Girl Scout camp sisters and favorite camp counselors. The camp sessions were facilitated by camp staff with unique weekly-themed Camp Activity Kits for girls to enjoy with the virtual group and with their family at home. Other engaging virtual programs and activities included, Virtual Campfires every Thursday, the Family Outdoor Challenge each Monday, and national GSUSA virtual events in June and July on topics surrounding: Engaging Responsibility in the Outdoors in collaboration with The North Face, and Space Exploration: Mars to the Stars in collaboration with subject matter experts from our NASA-funded - Reaching for the Stars: NASA Science for Girl Scouts’ program.

July 2020 featured a virtual celebration for the 90-Year Anniversary of Camp Seven Hills. The evening was filled with memories of years past, a photo slideshow of recent and longtime Camp Seven Hills campers, a history presentation of Camp Seven Hills, and story time. The singing of all the wonderful camp songs filled everyone at the virtual celebration feel like they were back around the campfire at Seven Hills!

95% of the parents/guardians stated that the Alternative Summer Camp Program met or exceeded their expectations.

87% of parents/guardians agreed or strongly agreed that while participating in GSUSA’s Alternative Summer Camp Program, their girl gained new skills.

“Camp week has been fantastic. I was concerned before camp started when I reached out to Customer Care for more information about the activities and received vague responses. But now that camp is underway, I’ve shared with other parents how happy we are to be ‘at camp’ with GSUSA.”

“I was hoping my daughters would feel a sense of comradery. I wanted to her interact and have fun, she absolutely did.”

“We look forward to each box! We try all the MeTime activities every week and have put them into a binder for future reference with our troop.”

“My girl was hesitant about a Zoom platform because school via Zoom was not much fun, but she is having a blast. Took her a few days, but she is comfortable singing and is so quick to show us all the activities and crafts. She enjoys the interactions.”

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HONORARY GIFTS

Honorary contributions recognize friends or family members for a special occasion or in tribute to an individual. The gifts below have been made in honor of the individuals whose names are listed in italics.

In Honor of Kathleen Fear
Meredith Fear

In Honor of Former GSGV Library Team
Terry Mulee

In Honor of Kelly J. Freatman Jagodzinski
Gerald Freatman and Susan Pisarek Freatman

In Honor of Kelly J. Freatman

In Honor of Stacey L. Gates
Edward and Beverly Miller

In Honor of all Girl Scouts
Benedena M. Mumford

MEMORIAL GIFTS

Memorial contributions honor and remember friends or family members who are no longer with us. The gifts below have been made in memory of the individuals whose names are listed in italics.

In Memory Of Juanita H. Anderson
Constance L. Eck
Donald and Nancy Golba
Grace B. Klawsky
Theodore and Sylvia Toense

In Memory of Kathryn A. Bennett
Carolyn M. Magnier

In Memory of Barbara Boyce Nutting
Mary Evalyn Nutting

In Memory of Barbara A. Burke
James and Barbara Kowalski

In Memory of Mary Alice Campbell
Carrie C. Wolfgang

In Memory of Mary C. Cooper
Carrie C. Wolfgang

In Memory of Patricia J. Coyle
Shannon M. Bielska

In Memory of Elizabeth B. Dean
Barbara Dean Mosher

In Memory of Betty Edwards
Kathleen A. Edwards

In Memory of Kelly Ellingham
Anonymous

In Memory of Beverly A. Flading
Anonymous

In Memory of Ruth L. Fowers
Edward and Marcia Turpyn

In Memory of Mary Ann Frank
Dr. and Mrs. Ronald Gramza
Stephen and Susan Pribek

In Memory of “Apples” (longtime volunteer from Niagara County)
Frederick and Theresa Kasper

In Memory of Virginia E. Hafner
John F. Hafner
Kimberly Hafner

In Memory of Esther Keyser
Mary Ann C. Keyser

In Memory of Christine C. Krollman
E Paul and Eileen Hettich
Marie Zafron

In Memory of Edith R. Krystan
Stephen L. Backus and Betty A. Scheg Backus
Rochester Button Society of Collectors, Inc.

In Memory of Kimberly Massett
Thomas and Gail Olivieri

In Memory of Margaret B. McBride
Reverend Hans J.R. Irmer and Dr. Linda G.P. Irmer

In Memory of Jacqueline G. Meier
Donna Brink
Rose Anne Woodard

In Memory of Doris I. Metzger
James and Ruth Metzger

In Memory of Anna E. Nagle
Carolyn M. Magner
Richard and Patricia Nagle

In Memory of Judith Pagel
Richard and Shirley Dittman
Margaret Marsh
Patricia and Robert Minnick
Kevin and Terry Novak
Marjorie Roberts
Francis and Diana Russell
Lyle and Annette Whittmore

In Memory of Gerald and Therese M. Palotas
Diana L. Palotas

In Memory of Loretta Sage
Kathryn Civilette

In Memory of Jeanne Steinfeldt
Phyllis C. Steinfeldt

In Memory of David R. Stubbs
Gary and Barbara Zalewski

In Memory of Esther Swamer
Suzanne D. Teller

In Memory of Jane W. Sweet
Sue C. Sweet

In Memory of Arthur M. Teller
Suzanne D. Teller

In Memory of Kimberly A. Welsh
James and Ellen Evans
Allan and Carol Welsh

In Memory of Diana M. Wolfe
Jill E. Townsend

In Memory of Jean Zimmermann
Gordon and Jennifer Angevine

In Honor of Girl Scouts of Western New York
2020 Gold Award Honorees
Rose Anne Woodard

In Honor of GSWNY Fund Development and MarCom Team
Jerylyn J. Hickey, CFRE

In Honor of Fran Jones
Nathaniel Childs

In Honor of Makena Kuhn
Daniel Kuhn

In Honor of Alyssa MacLeffo
John P. Leffo and Catherine West Leffo

In Honor of Mary MacLeffo
John P. Leffo and Catherine West Leffo

In Honor of Joyce A. Markiewicz
Catholic Medical Partners
D’Youville College

In Honor of Jennifer Schlick
Rose Anne Woodard

In Honor of Julie Spitz
Nicole J. Baumler

In Honor of Suzanne Teagarden
Scott Ehhrhardt

In Honor of the Turbe Family
Mary Arne
DONOR HONOR ROLL

Girl Scouts of Western New York highly honors all of our donors. On behalf of the Board of Directors, staff and most especially, the girls who benefit directly from your generosity, thank you!

All of the financial contributions listed were made between the dates of October 1, 2019 and September 30, 2020. This report reflects:

• Donors whose cumulative support is $100 or greater for annual, capital and/or endowment purposes.
• In each listing, corporate matching gifts, where applicable, are included as part of the donor’s contribution.
• An asterisk (*) denotes deceased donors.

In preparing this report, every effort has been made to ensure accuracy and completeness. If a mistake was made in the way you or your spouse or your loved one has been identified, or if your name was omitted from the donor list, we sincerely apologize. With your help, we can ensure all names are reported accurately on future lists. Please contact Bev Rhodes at 1-888-837-6410 x7984.

GIFTS OF $50,000 AND ABOVE
United Way of Greater Rochester

GIFTS OF $25,000 - $49,999
News10 WHEC
United Way of Buffalo & Erie County
United Way of Southern Chautauqua County

GIFTS OF $10,000 - $24,999
Anonymous (1)
Dorothy M. Young Endowment Fund
Finger Lakes Land Trust, Inc.
George L. and Elizabeth C. Todd Trust
Grigg Lewis Foundation
Mary McLean Wilson
Paula’s Donuts
Ralph C. Wilson, Jr. Legacy Fund for Design and Access
Administered by the Community Foundation for Greater Buffalo
Ralph C. Wilson, Jr. Legacy Fund for Youth Sports
Administered by Community Foundation for Greater Buffalo
Rochester Women’s Giving Circle
United Way of Greater Niagara
WIVB

GIFTS OF $5,000 - $9,999
Carnahan Jackson Foundation
Erie County Youth Bureau
Glover-Crask Charitable Trust
Mutual of America

GIFTS OF $2,500 - $4,999
Children’s Foundation
of Erie County, Inc.
Mary Ann Coulson
LJ’s Remodeling, Inc.

GIFTS OF $1,000 - $2,499
Anonymous (2)
Arbor Capital Management
Kimberly Beatty
CHE2M Hill B&W West Valley LLC
Lettie J. Chibson
Cutco Foundation, Inc.
Dubisi Wealth Management Corporation
Erie-Niagara Sunrise Exchange Club
Girl Scouts of Historic Georgia, Inc.
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Rochester Area Community Foundation

SPECIAL THANKS
A special thank you to our Community Partners who support After-School Programming.

BestSelf Behavioral Health, Inc.
Boys & Girls Club of Buffalo Inc.
Boys & Girls Clubs of Northern Chautauqua County Inc.
Community Action Organization of Western New York
Friends & Foundation of the Rochester Public Library

Greene Central School District
Li. Col. Matt Urban Human Services Center of WNY
Northwest Charitable Foundation, Inc.
Parker Academy Childcare and Learning Center

Polish Community Center of Buffalo, Inc.
Luisa Rios-Owens
St. Mary’s School for the Deaf
YMCA of Jamestown NY
The page contains a list of donors who have contributed to various causes and organizations. The names of the donors are listed in alphabetical order, and the contributions range from $250 to $2,000. The contributions are organized into different sections based on their amount: $250 - $999, $100 - $249, and $100 - $249 continued. The organizations and causes include the Buffalo Sabres, Catholic Medical Partners, and various other groups and institutions, indicating a diverse range of contributions and impacts. The names of the donors include Reza and Laura Fakharzadeh, Dr. and Mrs. Russell Cranston, and John and Jeanne Fadale, among many others. The list is comprehensive, acknowledging the generosity of donors to various causes.
The Juliette Gordon Low Society is made up of individuals who have decided to leave a legacy with Girl Scouts through their estate plans. These gifts go above and beyond what we are able to donate within our lifetime, and they can fund our passions within Girl Scouts.

This summer we were joined by Dianne Belk and Lawrence Calder, volunteers for GSUSA, who met virtually with some incredible volunteers and members of GSWNY. In this meeting, Dianne shared her Girl Scout story and why she now devotes her time sharing the importance of Planned Giving.

Whenever we have these meetings, or when someone comes forward to make a commitment to the Juliette Gordon Low Society, I am overwhelmed by the incredible changes that these donations can make in the legacy of our council and for our girls.

When I made my commitment to the Juliette Gordon Low Society in 2019, I did not think that my modest gift could make much of a difference in the future. But I have seen time and time again that even “small” gifts can create life changing experiences for our Girl Scouts.

As Girl Scouts, we are strong as individuals, but we are a sisterhood together. Each year as our Juliette Gordon Low Society grows, so does my faith that our Girl Scouts will be supported long into the future, and long after I am gone. Leaving a gift as a member of the Juliette Gordon Low Society is truly leaving a legacy within Girl Scouts of Western New York.

This year, five new members joined our Society, forever impacting the lives of our Girl Scouts. To those who have decided to join the Juliette Gordon Low Society, I thank you. And thank you to those who are considering joining.

If you would like any more information, I would love to speak with you!

Please contact Heather Reed at 1-888-837-6410 x6068 or Heather.Reed@gswny.org.