







2025 FALL PRODUCT PROGRAM TROOP MANAGER TRAINING





Thank you!!

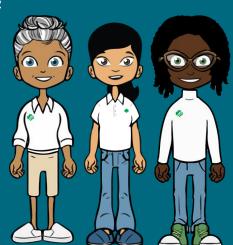






Thank you for empowering the next generation of women entrepreneurs by supporting your troop in the product programs!

If you have not completed the Troop Fall Program Manager Agreement, please take a moment to complete it now and submit it to your service unit volunteer.



2024 FALL PROGRAM RECAP

Overview

463 Troops Selling -44

2,250 Girls Selling -170

\$95,671 Troop Proceeds -7%

\$758,439 Total Sales -.4%

\$306,803 Net Revenue +3.8%

\$337.08 Council Per girl average

Top Selling Items

Peanut Butter Bears

Deluxe Pecan Clusters

English Butter Toffee

Dulce de Leche Owls

Dark Chocolate Caramel Caps

Units Sold by Category

58,731 Nut and Candy Items

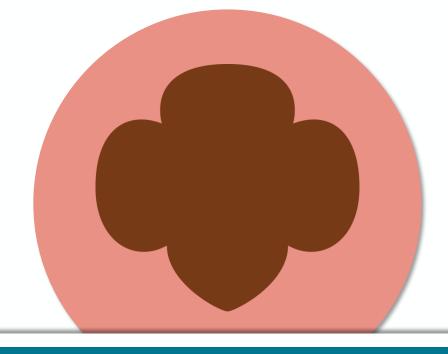
3,776 Magazines

303 Personalized Products

585 Tumblers

928 Bark Box





2025 FALL PROGRAM

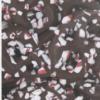


MEET OUR VENDORS

(ASHDON FARMS*)





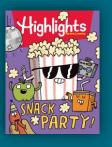




- Founded in 1921, Ashdon Farms has been working with Girl Scout Councils since 1996
- Ashdon Farms produces nuts and candy for our council as well as many national retailers.

girl scouts









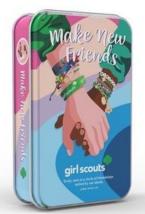
- Founded in 2004, M2 has been working with Girl Scout Councils since 2013
- M2 offers top magazine subscriptions, easy renewals for your favorite magazines, Tervis mugs and the vendor software for all participating GS councils.



PRODUCT UPDATES

NEW!Cherry Almond Clusters









NEW!

Candles

- Balsam Fir
- Banana Nut Bread
- Cranberry Orange
- Gourmet Sugar
 Cookie
- Holiday Homecoming
- Juicy Apple
- Lavender Vanilla
- Orange Cinnamon Clove





BARK BOXES





S'More Stick



Berry Trios™ Treats



Pup Patches & S'More! Kit Includes:



S'More Stick



Pup Patches



Berry Trios™ Treats

MEW! Happy Trails & Tails



Ruff Terrain Boots



Outdoor Adventure Pup Patches



Berry Trios™ Treats





Campfire Tails Set



Stick With It Pup Patch



Berry Trios™ Treats







Good Dog Sash



Learn and Earn Pup Patches



Berry Trios™ Treats





BRAVE. FUN!

2025
FALL PROGRAM
HIGHLIGHTS

Timeline

Aug 13 – Sept 26	PROGRAM PREP Training (Troop & Caregiver), Distribute Materials, Collect Troop Volunteer Agreements/ Permission Forms, and Check Rosters
Sept 17	VOLUNTEER ACCESS TO M2 SYSTEM
Sept 26	PROGRAM START Launch email sent to Girl Scouts to register. Girl Scouts begin to take orders. SUPPM's should enter in delivery site information for products & rewards.
Oct 27	PROGRAM END Parents enter product/reward orders into M2 and make payment to troop leader.
Oct 28	TROOP LEADER REVIEW & TROOP PAYMENT DUE
Oct 29	SUPPM REVIEW OF ORDERS & PAYMENTS BY TROOPS
Nov 15	DELIVERY OF PRODUCT TO SERVICE UNITS

Participation



Online Personalized Site

- ✓ Create an Avatar & track goals
- ✓ Send emails
- ✓ Share your link
- Print business cards & door hangers
- ✓ Take Girl Delivery (varieties on nut card only) or Direct Shipped orders



Nut & Candy Card

- ✓ Collect payment upfront
 - Place order via M2 site & pay troop
- ✓ SUPPM's distribute product to Troop Leader

All participating Girl Scouts must be registered for the 2025/2026 Girl Scout year



Girl Scout Recognitions



Earn a 26/27 GSUSA Membership with a Fall and cookie program combined reward!

To earn:

- ✓ Sell \$550 in combined Fall sales AND
- ✓ 300 packages of cookies in the 2026 Girl Scout Cookie Program.

Both goals must be met to qualify.



Girl Scout Patches





Girl Scouts ask their customers to purchase "Care to Share" packages to support Operation Gratitude!

Orders can be placed via their order card, online girl delivered or direct ship channels. Products are distributed by council and are not delivered to troops/girls.

Troops earn proceeds and girls who sell 5+ Care to Share items earn a special patch and credit towards other rewards







25+ Emails Sent







5+ Care to Share Packages Sold

Fall Personalized Patch

- Create your Avatar
- Send 25+ emails
- Use the "Share My Site" function from your M2 dashboard to ask friends & family for support
- Sell \$400+ in total combined sales



Troop Reward & Proceeds



outdoors is calling! Sell, earn, and explore!

Troop Proceed Plans

\$1.15 for every nut and candy item

\$3.25 for every magazine, Bark Box, personalized gifts, candles, and Tervis Tumblers Older Level Reward Waiver C/S/A level only

\$1.40 for nut and candy items

\$3.75 for magazine, Bark Box, personalized gifts, candles, and Tervis Tumblers



Earn your Leader Avatar Patch!

- · Create an avatar
- Queue your email blast to Girl Scouts in your troop between 9/17 – 9/26
- Reach \$2000+ in Troop Sales



PAPER MATERIALS

DIGITAL VERSIONS OF ALL PRINTED MATERIALS WILL BE AVAILABLE ONLINE IN FALL RESOURCES

For Girl Scouts & Caregivers



Family Guide



M2 Getting Started Flyer



Order Card & Recognition Flyer

For Troop Volunteers









Scan here to view Fall Resources on GSWNY.org

ONLINE RESOURCES



Troop Fall Manager

For Girl Scouts & Caregivers









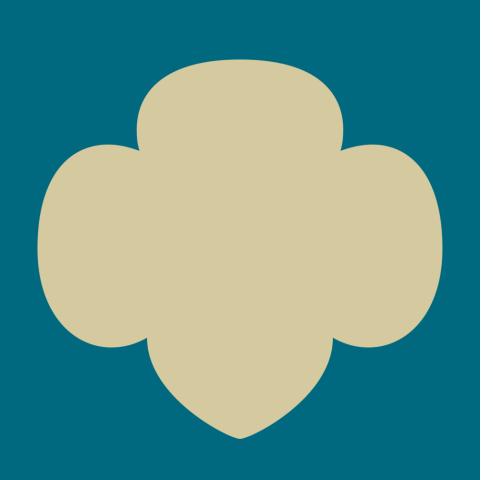


EXCITNG NEWS!

Caregivers can now give permission for their Girl Scouts to participate in BOTH Product Programs via the updated Girl Scout Annual Information Form!

NOTE: This only relates to caregivers. All Troop volunteers must still complete the Troop Volunteer Agreement. A standard Caregiver Product Program Permission Forms will also be available online should the troop prefer to use them.

girl scouts of western new york Complete this form at the	Girl Scout Annual Information Form Oct. 1 thru Sept. 30 initial troop meeting. Troop co-leader will keep original.
Address	will keep original.
Home Phone Street	Troop #
Grade in Fall and School Attending	City State
PERMISSION FOR ACTIVITIES	Other Phone Zip Code
By checking "No", I am requesting to sign specific processing to sign of the providing and providing participation to review to, attend and providing participations of the providing participation of details and contact information of the providing participation planned. PERMISSION FOR EMERGENCY MEDICAL PROPERTY OF THE PROPERTY OF T	Birth Date No - Initialed No - Init
Yes - Initialed	Relationship
by checking No, I understand that if my Girl Scout decides to Permission Form for the program. I agree to accept full responsibility for all product and to pay the product program.	No – Initialed





Make sure you are opted-IN to receive emails from GSWNY!

Check your inbox every Saturday for our Fall Product Program Newsletter.

Here we include important program updates, promotions, and instructions for things like order placing and final payments.

If you need assistance, contact customercare@gswny.org



M2 FEATURES FOR GIRL SCOUTS

GIRL SCOUT'S PLATFORM SET-UP

Login

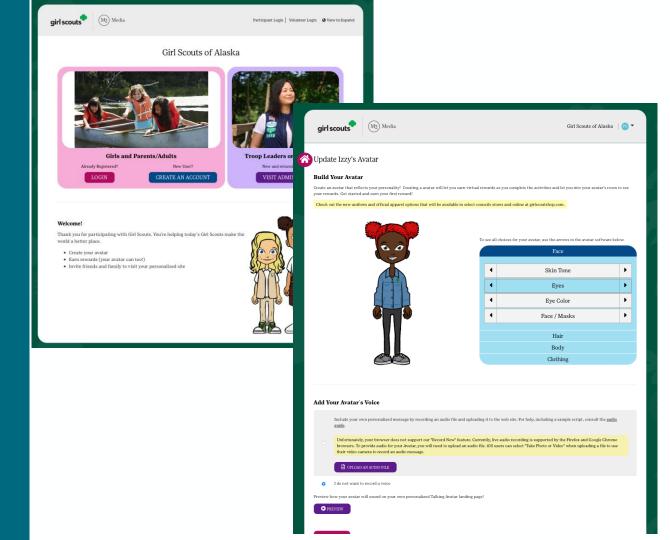
Set Your Goals

Build an Avatar

Upload a Video or Picture (optional)

Send Emails

Share your site!



PARTICIPANT'S DASHBOARD

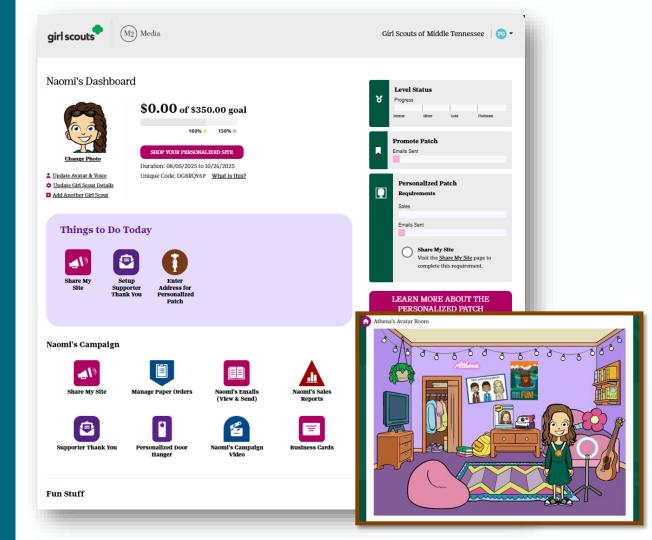
Track your Goal Progress on dashboard and in Avatar room

Send Supporters a Thank You Email

Enter your nut card order

Select rewards

View sales reports



NEW! SHARE MY SITE TOOL KIT

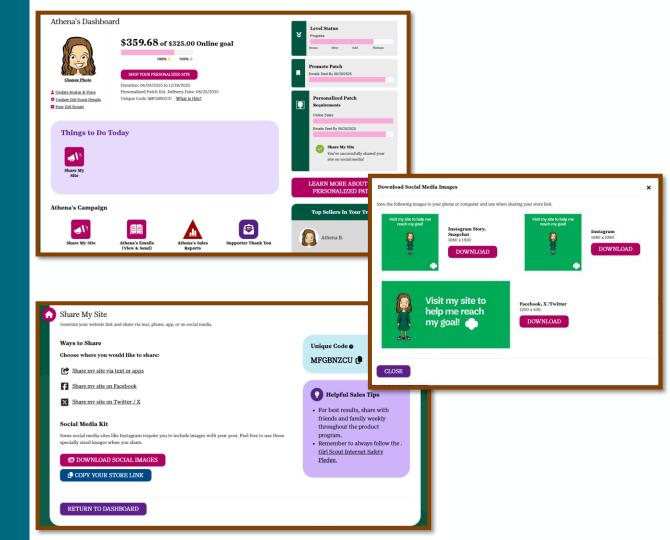
Many ways to Share

Download images for additional online marketing

Copy the storefront link to send

Share on Social Media

Text friends & family



TOOLS TO RUN A BUSINESS

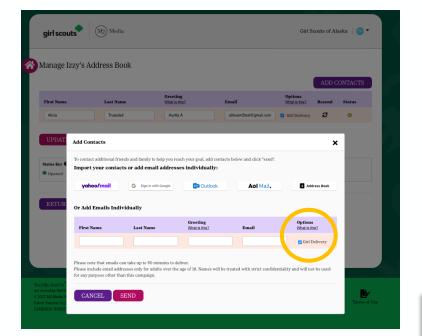
Send emails

(Select Girl Delivery Option before sending. Opt in is the default setting)

Share My Site with social media and texting - NEW toolkit this year!

Printable business cards

Door hangers with QR codes







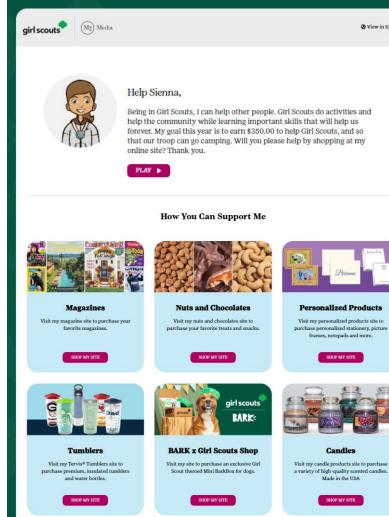


ONLINE SHOPPING SITES

Supporters select their desired product line

Magazines, Bark Boxes, Tumblers, Candles and Personalized Products

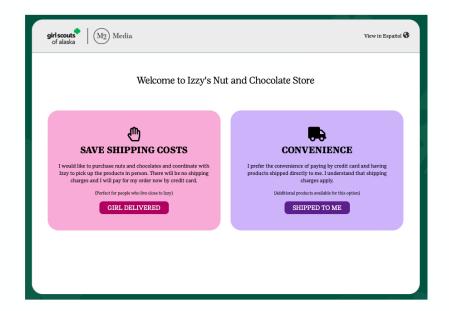
Nuts & Chocolates have two options: Girl Delivered or Direct Ship



O View in Español

GS Online Nut Store Direct Ship

- Direct shipped Products are shipped to customers.
- Customers pay for shipping based on the online shipping chart.
- Shipping cost only slightly higher this year.



2025 Online Store Shipping Rates				
Produc	Product Subtotal			2 Day
\$1.00		\$30.00	\$11.95	\$28.35
\$31.00	-	\$60.00	\$16.20	\$36.10
\$61.00	-	\$90.00	\$26.20	\$49.35
\$91.00	-	\$150.00	\$41.95	\$81.85
\$151.00	-	Plus	\$45.95	\$89.85

WAYS TO VISIT STOREFRONTS

Supporters can visit other storefronts after checking out online





O View in Español

Thank you for helping Athena achieve the goal!

We've completed your order.

Order #20825



Appear on Athena's store

Allow my first name and last initial to be used on Athena's top supporters listing. We will not display the purchase amounts.

We appreciate your help.

Thank you for your support. You will receive an email confirmation shortly.

If you purchased a magazine as a gift, you will receive instructions in your confirmation email telling you how to select a gift message to be sent to the recipient.

Athena completed her goal! Thank you!

Thank you for helping today's Girl Scouts make the world a better place.

Continue Your Support



SHOP MAGAZINES



SHOP TUMBLERS



SHOP NUTS & CHOCOLATES



SHOP BARKBOX PRODUCTS



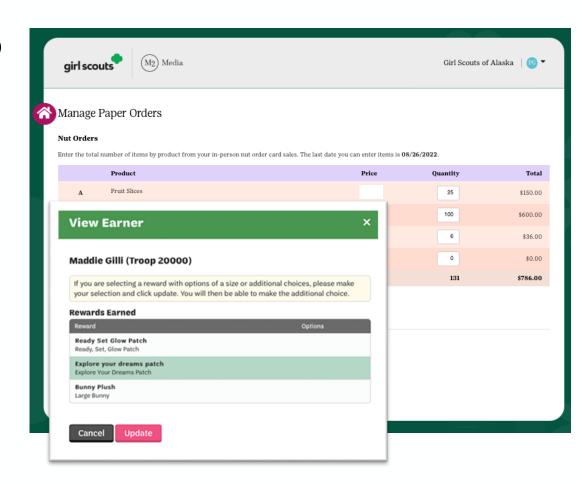
SHOP PERSONALIZED PRODUCTS



SHOP CANDLES

ENTERING ORDER CARD AND REWARD ITEMS

- Parents/guardians enter the total of each item from their nut order card into the M2OS system.
- These nut card totals will be added to the girls online sales.
 Online orders and payments are automatically credited in M2OS (including Girl Delivered)
- Make reward selections where needed





Reports







Online Magazines

Reports

Girl Scout Report

Online Nuts Girl Delivered

Online Magazines

Online Nuts

Nut Order Card

Total Sales

Total

\$0.00

\$0.00

\$147.00

27 \$147.00

اارا All Sales : Current Campaign **Girl Scout Report - Izzy Cole**

(Number of Emails Sent: 1)

Range:

Current Campaign -

Online Magazines

Search Tools

Product	Price	Qty	Sales
No supporter sa	les exist for the Girl Sc	out.	

Online Nuts

Supporter	Product	Price	Qty	Sales
No supporter sales exist for the Girl Scout.				

Nut Order Card

Product		Qty	Sales
Dark Chocolate Sea Salt Caramels	\$5.00	9	\$45.00
Fruit Slices	\$6.00	12	\$72.00
Peanut Butter Monkeys	\$5.00	6	\$30.00
Total		27	\$147.00

REPORTS

- Reports broken out by sales categories
- View all Girl Delivered items sold online by customer to see which products to deliver



TROOP VOLUNTEERS

Helping their troop & Girl Scouts Do Great Things!







Announcement

To manage the product program this year, please set up your account now. Your username will be the email address shown below. Use that information when you <u>create your password</u>.



Once you log in, create your avatar, and check or enter the email addresses for the Girl Scouts/parents in your troop. They will receive an email with instructions on how to participate.

Username:

Once you have created your password, you can access the site using this link or go to gsnutsandmags.com/admin.

The program will run from 06/24/2025 to 12/28/2025. Please encourage all Girl Scouts to participate. It's fun and also a great learning experience. If you have any questions, contact us online or call 1-800-372-8520. Thank you for all that you do for Girl Scouts.

Thank you, Girl Scouts of Northeast Texas



TROOP VOLUNTEER ACCESS

Email invitation to login 9/17

- ✓ Watch Troop training video
- ✓ Queue Parent/Adult Email Campaign
- ✓ Create Volunteer avatar

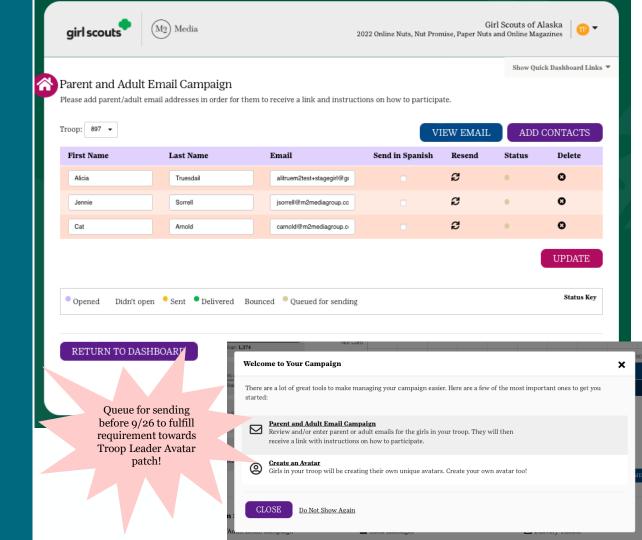
PARENT/ADULT EMAIL CAMPAIGN

Email addresses uploaded by council

Edit or enter missing parent/adult emails

Email will include instructions on how to participate

Resend at any time within the program



TROOP DASHBOARD

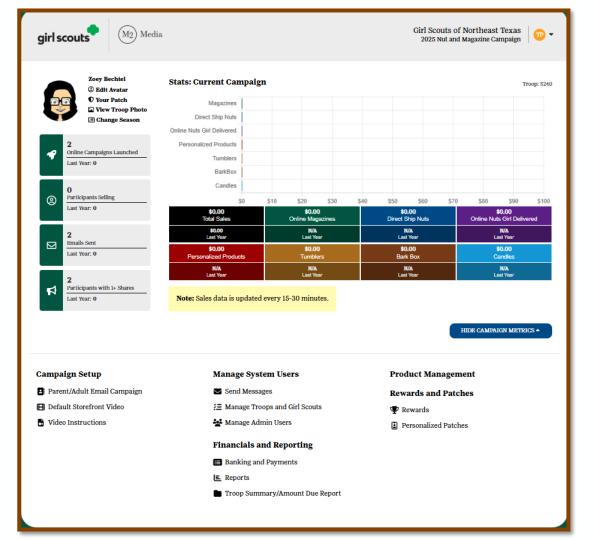
Message Caregivers

Manage nut card order entry

Select rewards

View Sales reports

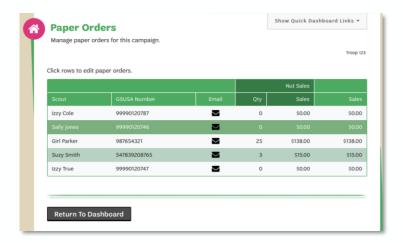
Enter Girl Scout payments to the troop



How to enter/edit Nut Card Orders

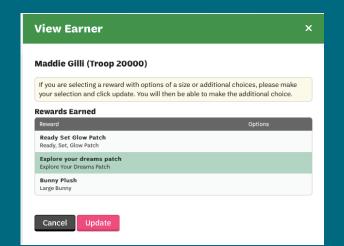
Select the Girl Scout's name to edit orders

- Only enter orders listed on order card if the caregiver did not enter them.
- Online orders are automatically calculated in totals.
- Message girls directly with questions about items entered



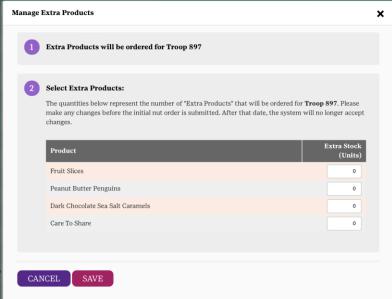
How to enter/edit Girl Reward Choices

- Rewards are automatically calculated for girls
- To view rewards, choose the Rewards link from the Troop Dashboard
- If girls didn't make choices, troop volunteers can make reward selections for them
- Detailed reports of earned rewards available under Reports link or through the Delivery Tickets link



Ordering Additional Product

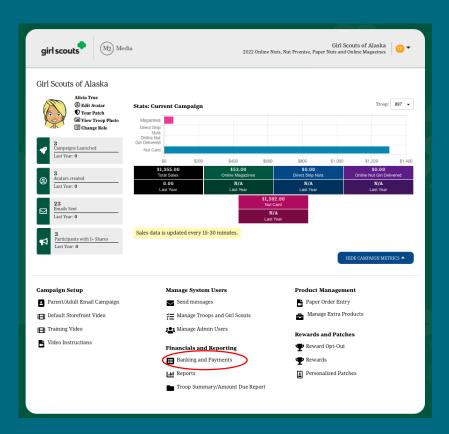


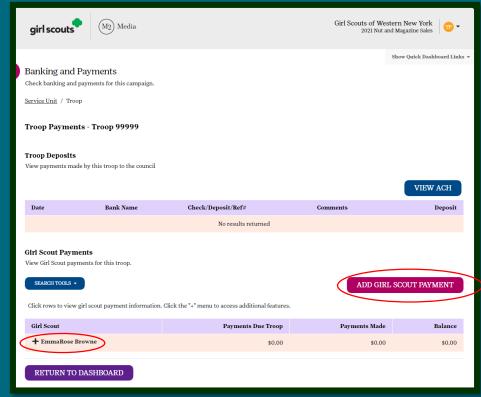


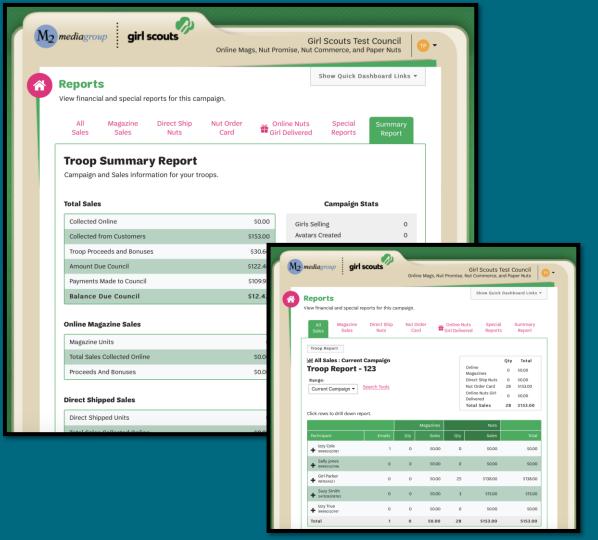
- From the troop dashboard select Manage Extra Product under Product Management
- Enter the number of additional items the troop wishes to order
- Click SAVE
- Product will be added to the troop order for pickup with the girl orders
- Troop is financially responsible for all additional product ordered.
- Additional product orders are added to the balance due and payment is due with the Troop Final Payment

**Be sure to only order what you are certain girls can sell as the troop is responsible financially for all product ordered

How to enter a girl payment

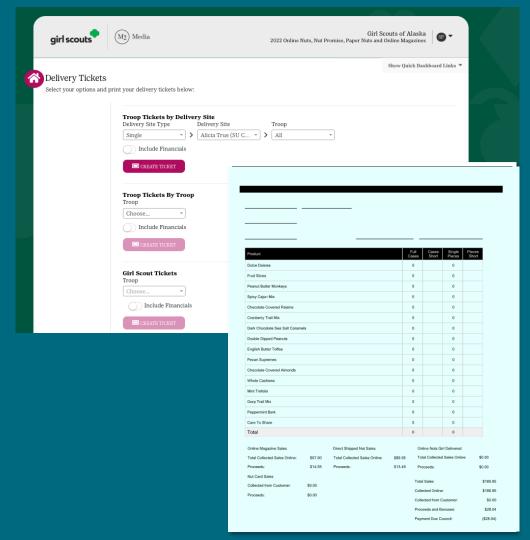






REPORTS

- Click the reports link from the troop dashboard to view total sales or sales by product category
- Click a girl name to view the specific details of individual girls
- Quick Link on dashboard to run the troop summary/amount due report



Product Delivery

- SUPPM's receive delivery of nuts and candy on Nov. 15th
- Troops should count carefully at pick up and sign their troop delivery ticket
- Store nuts & candy in a cool, dry location
- Print delivery tickets to pre-sort for caregiver pick up as soon as possible
- Notify your SUPPM immediately of any damages

Delivery Tickets

- Print delivery tickets by girl
- Available for products and rewards for easier sorting and pick up
- Option to include financials
- Makes creating receipts easy!
- Delivery tickets are available <u>after</u> the order is submitted by council

Be safe online!



Troops should review with their girls:

- Internet Safety Pledge
- Safety Activity Checkpoints







Scan here to view
Fall Program
resources and
training video as well
as slide decks &
recordings to train
your families!

Submit Signed Troop Fall Manager Agreement to SUPPM

Hold Caregiver Meeting

Collect Permission/Information Forms

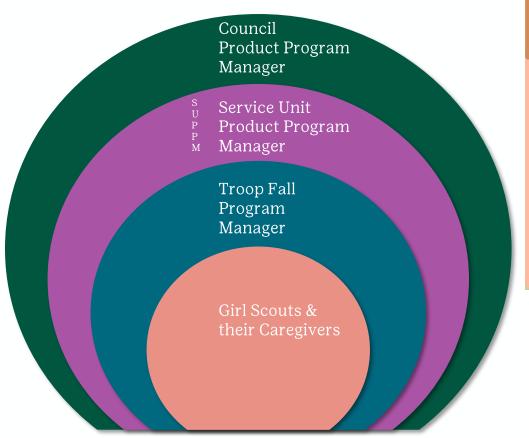
Distribute Materials to Families

Review Girl Rosters in M2 System & Schedule Email

Encourage & Support Girl Scout Participation



Questions?



M2'S Customer Care team is cross-trained to handle tech support, volunteer/participant and customer inquiries

100% customer satisfaction guarantee



GSWNY Customer Care:

CustomerCare@gswny.org 1-888-837-6410

FAQs

How do I reset my password?

From the login page, click the Forgot Your Password link. Remember that if you are also a parent, you must log into the participant section to manage your Girl Scout's account. If you are also the troop/SU manager, you will need to login to the admin site. You can set up each site to use the same login and password for both!

When can a supporter expect a direct ship nut order placed online?

The supporter will receive a confirmation email of the order and then another email when the order ships with tracking details.

When will a participant receive their Personalized Patch?

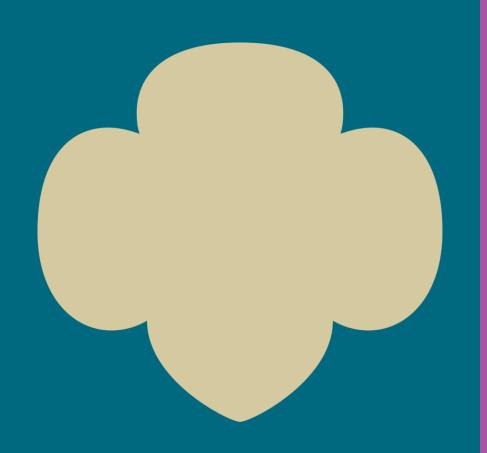
The personalized patch will arrive about 8 to 10 weeks after being sent to the patch company for production. On the participant dashboard, you will see an ETA date so you can anticipate when your patch should arrive.

What if a participant didn't find their name as they log into the platform?

That's not a problem! Any Girl Scout who doesn't know their troop number or see their name, can add themselves to the system. After a participant sets up an account, there will be a brief delay while the council confirms their GSUSA membership. Once that task is completed, council will release the participant from the holding tank and their customers will then have access to make purchases.

When can I expect my online girl delivery items?

Because timelines may vary, please have customers inquiring about their online girl delivered items reach out directly to the Girl Scout from whom they purchased for more details."



Thank you!